Greffer le programme de "Community **Management**" au RSE pour bâtir la collaboration autour des objets métiers

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Carrefours Logistiques



Schneider Electric at a glance

24

billion € sales in 2012

41%

of sales in new economies

140 000+

people in 100+ countries

4-5%

of sales devoted to R&D









If only Schneider knew what Schneider knows...



Initiate CM program

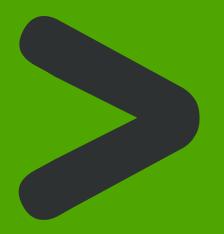
Insert CM in enterprise strategy

Deploy through Social network

Benefit from KM audit

Show business value

Issues & next steps



How to Initiate a Community Management Program?

How to start?

How to design the CM methodology?

How to get ExCom sponsorship?

How to identify existing communities?

Newcomer

How to start when you are new to a multinational and know nobody?

- Benefited from the "Collaboration" trend
- Identified stakeholders
- Looked for community leaders
- Invited communities to the yearly company event
- Obtained the agreement of the leaders to move on



Bottom-up is not enough

How to get ExCom sponsorship?



- Met ExCom and top HR & IT
- Sponsored a team of managers on the KM topic
- Surfed on the "Collaboration" wave
- Designed first level of governance with stakeholders, gathered data
- Launched project with representatives from three ExCom

Where are the communities?

How to identify existing communities?

- Identified collaboration tools
- Spammed 1500+ place owners
- Contacted some
- Opened community directory
- 60+ registered in 2 months
- Recognized them





How to Insert the Community Management Program in the Strategy?

Associate it with strategy themes
Present it to influential people
Involve an EVP sponsor
Recruit advocates in the business, functions, ops

The Company Program

To support and execute our transformations

The company programs over the last 15 years:

2012 - 2014

2009 - 2011

2004 - 2008

2001 - 2003

1998 - 2000





Schneider 2000+ Schneider 2000



Connect drives the four transformations to:

- Offer excellent digital customer experience, connect and bring value with our solutions and services, and digitize our tailored supply chain.
- Build connected and engaging workplaces, with engaging leaders, and engaged individuals
- Be green and responsible everywhere
- Drive efficiency in the way we operate



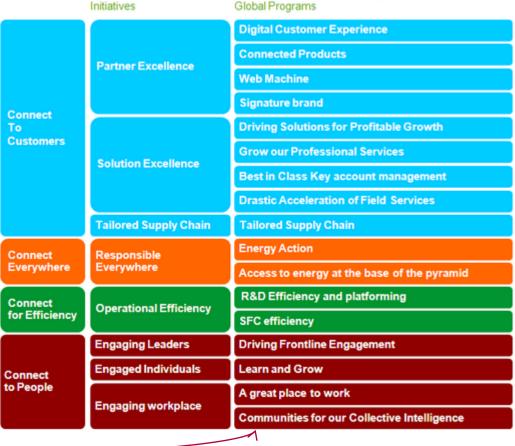
The Company Program

Out of the Program, out of sight

Iterative building process

The 17 Connect programs

Communities + Collaboration Employee input Collective Intelligence + Collaboration + Communities + Knowledge Management + Disruptive Innovation Top 200 Communities for our Collective Intelligence



Communities for our Collective Intelligence

ID card

Connect People: Engaging Workplace

Communities for our q

Vision

"If only Schneider knew what Schnei communities and knowledge manage

2014 Ambition/Expected I

- Focus on the creation of 30 new co areas critical to our business and al visibility and participation in the con
- Knowledge Management & Collabo areas critical to our business, suppo and the implementation of 10 KM pi

2013 Milestones

- 10 new cross-entity communities la
- · 100% of the registered communitie
- 5 active KM pilots
- Implement robust processes for sur allow us to measure the business v
- Deploy recognition guidelines

Program Leader(s): Louis-F

To know more: http://communit

Connect People: Engaging Workplace Communities for our collective intelligence

DIGITAL IMPACTS

Digital Ambition

Tools are embedded in our operations to get the right knowledge to the right people at the right time and to help people share and act on information in order to improve organizational performance.

2014 Digital Deliveries & Milestones

- · Connect employees to one another
- Connect employees to knowledge assets (just enough, just in time, just for them)
- · Connect those with experience or know-how to those who need it

Digital Platforms & Milestones

- Spice: social collaboration platform, basic features deployed to all employees in 2013; advanced features available later*, like collaboration within existing business applications, enterprise document/content management and rich user profile.
- Enterprise federated search: across business applications and web sites: deployed in 2013*
- Schneider internal Wikipedia: organizing knowledge from the vocabulary of company**
- Internal translation platform: Add more languages* (Chinese, Russian...) and SE-specific dictionaries*

pending budget approval

** pending business decision

Collaboration & Knowledge Management

The Roadmap



2014

- Social collaboration in the flow of work
- Shared practices bring business value
- Spice available for all employees

2013

- •Focus on cross entity Community of Practice
- Training & recognition program
- Knowledge Management Governance
- Measurement & continuous improvement

2012

- •10+ new active 'Community of Practice'
- Launch of Spice
- Team Recognition with success stories and reusable shared practices

Covered in Connect "Engaging Workplace: Communities for our Collective Intelligence"



How to deploy the Community Management Program in the business?

Toolkit to explain community management concepts
Gather requests for community and triage them
Educate the requesters
Assist the community leader in the community lifecycle

Communities for our Collective Intelligence

Is there a process?



Toolkit

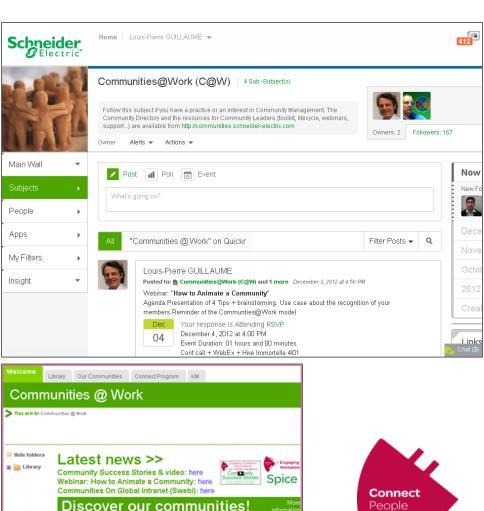
Documents and support provided for each phase of the lifecycle



Communities @ Work – 100+ Communities

Support by C@W

- Assist in designing and launching a new community
- Revitalize a moribund community
- Measure the value brought by each community
- Help communities benefiting from our Social Collaboration tool
- Increase skill and competency of leaders



Finance

Purchasing

Other & TBD

Resources

Software

Have a look at Schneider communities below.

Products

Register yours **Business**

Quality

Supply Chain



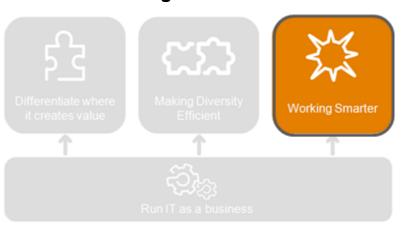


How to deploy Community Management in Parallel with the Social Collaboration platform?

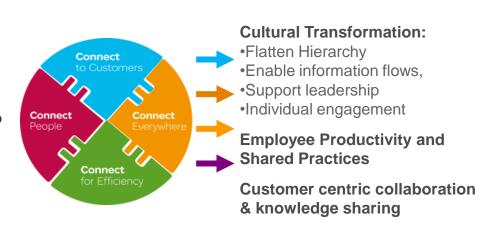
Deploy globally, across businesses and functions Win-win situation with social collaboration platform Manage accelerated growth Ensure consistency with community framework



Internal IT Strategic Plan 2012-15



Connect to Connect



Spice – Key Building Blocks

Collaborate Globally

Connect people, objects & devices, form communities, break silos and organize knowledge sharing

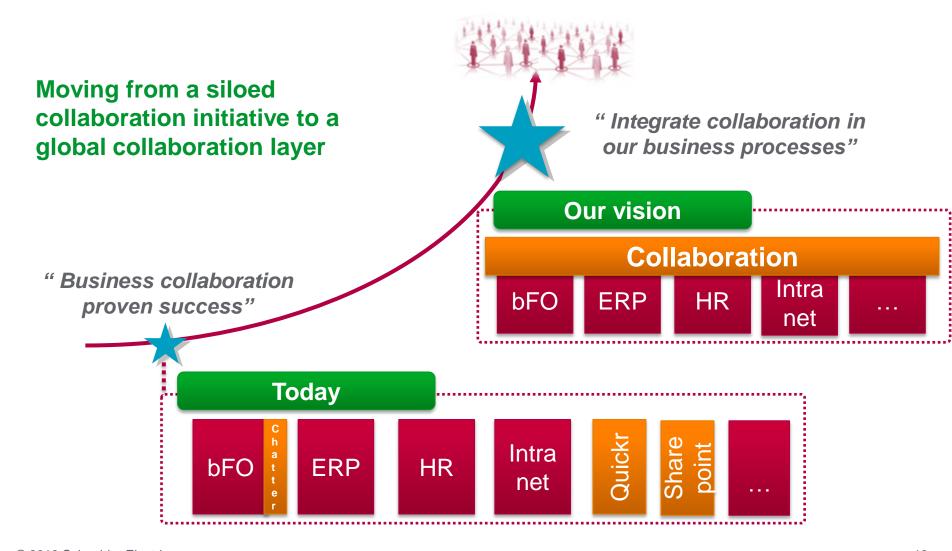
Employee portal

Take complexity away from users & contribute to a common culture.

Edge Applications

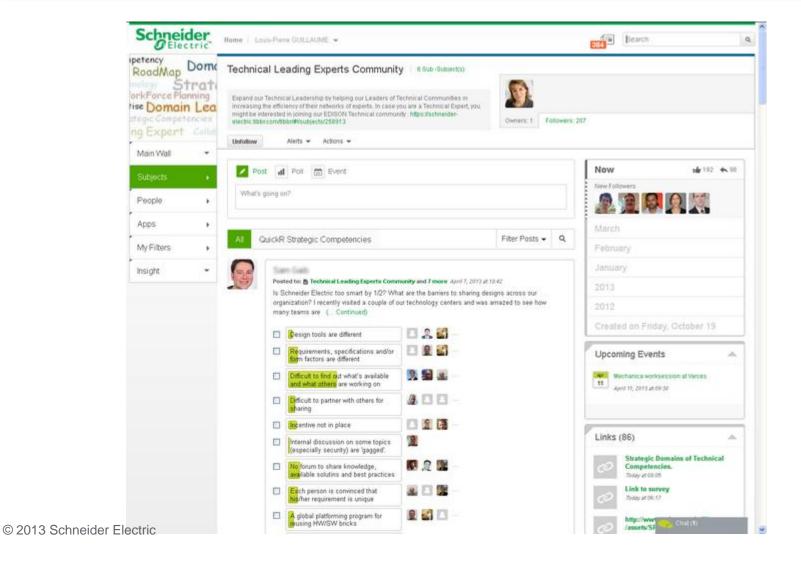
Enable efficiency and innovation via Working Smarter App Store, without touching core Applications





Spice

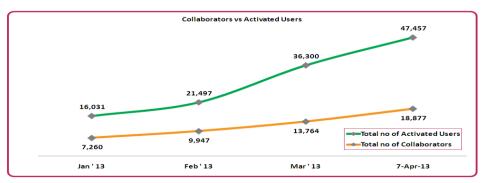
Home page of a community

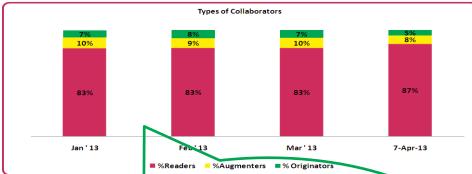


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Spice

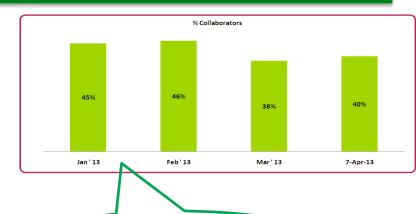
Use Spice to accelerate the deployment of communities





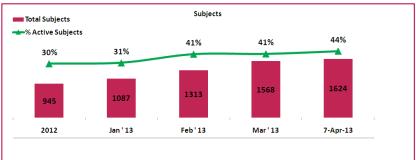
Collaborators are classified as

- Originators, who initiate conversations by making the first post
- Augmenters, who respond (reply, like or vote) to a post/poll but have not started conversations
- Readers, who log in to read posts but have not contributed themselves



Collaborators are users who have shown some activity in Spice -Posted, liked, voted or even logged in. Time period considered here is the last 7 days.

100+ Communities with 13K+ members

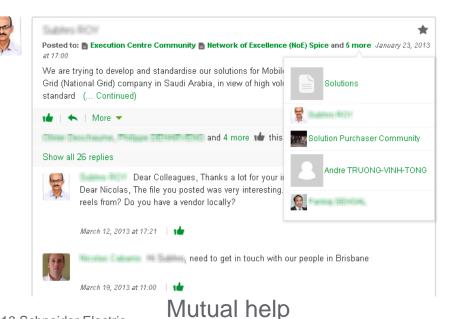


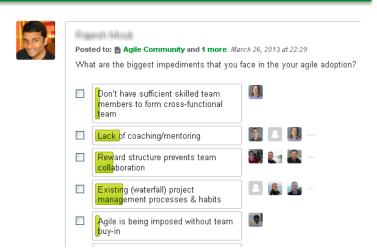


Example of usage by communities

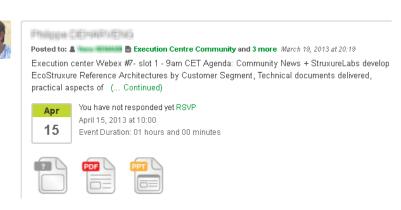


News of the week





Poll to drive adoption



Call for webinars

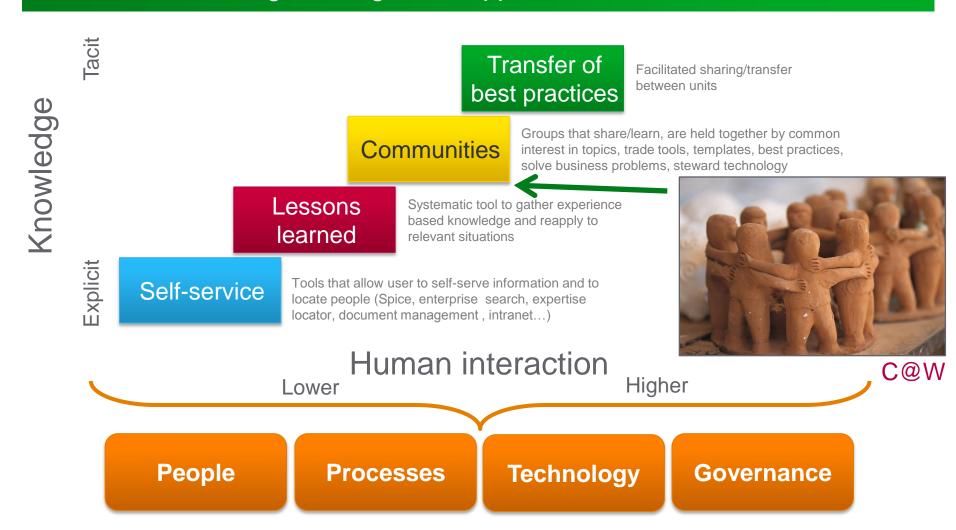


How a KM audit can help?

Recognize the work done by C@W
Identify issues linked to knowledge sharing
Ask for ExCom sponsorship of KM
Get recognition by CEO and with a "KMO" title
Enhance the Program in 2013 to include KM&C
Publicise the framework for KM

Framework for Knowledge Management

Portfolio of Knowledge Management Approach





How a show the value?

Benefit for the company and for the members Measure activity on Social Collaboration platform Share success stories Advertize

Four levels of benefits

3 for Schneider

- 1. On the **strategic** level, communities promote **innovation** and the company's **culture of collaboration**.
- On the organisational level, communities transfer knowledge and competencies among members, building sustainable expertise and improving processes and systems.
- 3. Finally on the **operational** level, communities have a positive impact on **reactivity**, speeding problem solving, and on **performance**, encouraging the free sharing of good ideas and the adoption of **best practices**.

1 for our employees

 Our employees can improve their networking skills while enhancing their professional reputation, trust, and raising their own profile in the company.



Success Stories

Gathering testimonial is not easy!

Success Stories illustrate how communities, fostering collaboration across countries and businesses, have brought added value to our clients and increased engagement of our people

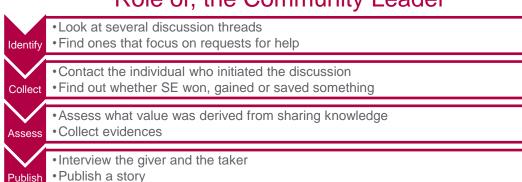
- 10 success stories collected in June-July 2012
- 4 success stories collected in September-October 2012
- 3 success stories highlighted for the Video.

Q1 2013 success story campaign is open!

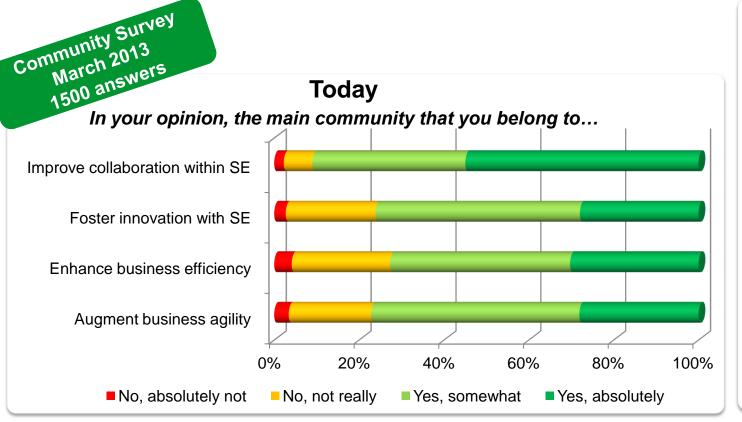


5 December 2012

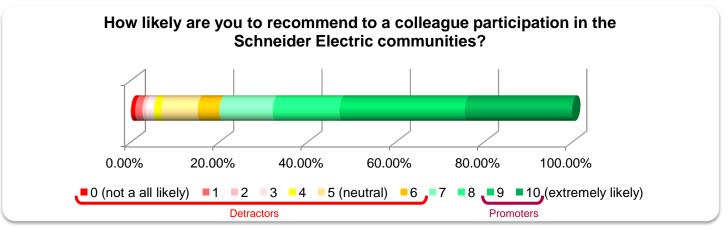
Role of, the Community Leader



Monitoring of the Communities



For tomorrow In your opinion, what should be the high priority topic for 20132014? 53% 14% 22% 11%





Net Promoter Score is calculated with the following formula: NPS = % of promoters - % of detractors



Issues and next steps

Animate a community is a skill and a competency Community leaders lack recognition Manage the increase of the number of communities



Q&A

